

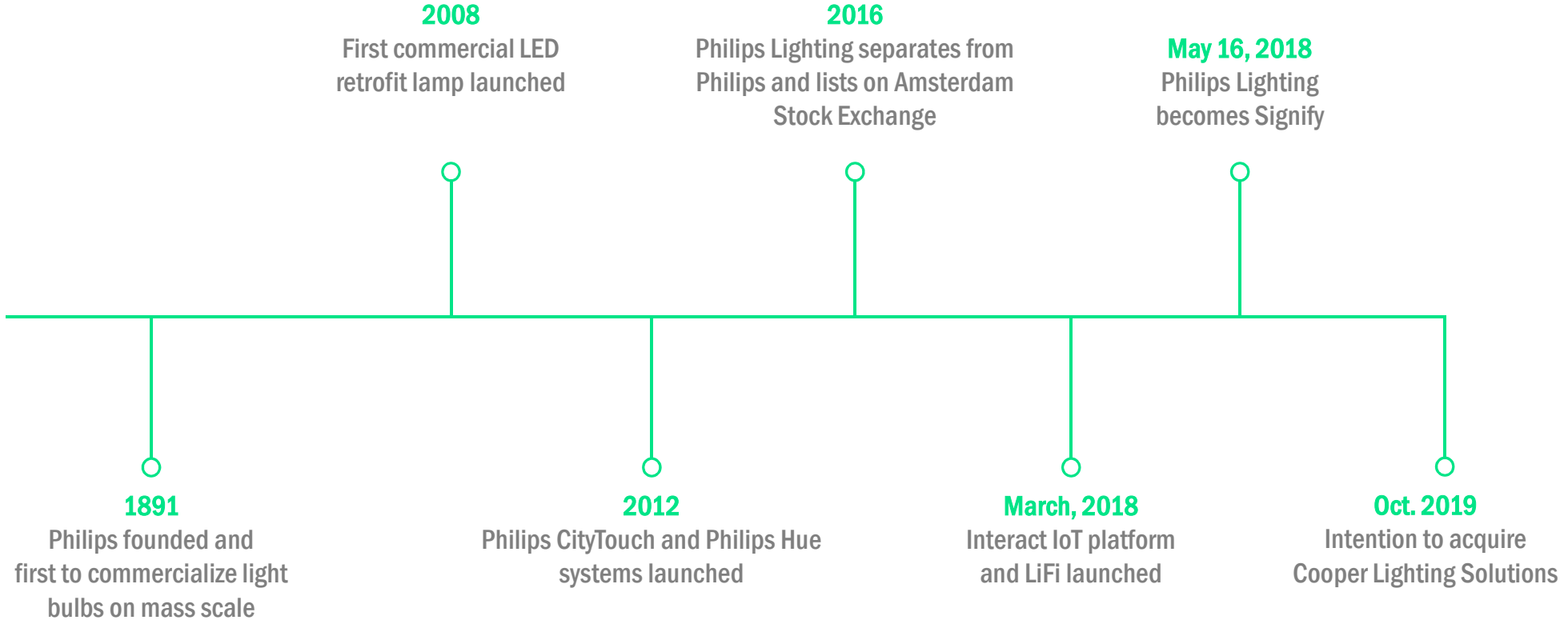
An aerial night view of a city skyline. The central focus is a tall, cylindrical tower with a facade of horizontal slats, illuminated with vibrant blue and purple lights. The surrounding city is lit up with various warm and cool tones, showing a dense urban environment with roads and other buildings. The sky is dark with some clouds.

interact City

**Make your city smarter and more livable
with connected lighting**

Phung Hoai Duong
Phung.hoai.duong@signify.com

Key milestones



Signify markets the best lighting brands in the world

PHILIPS



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Challenges cities face

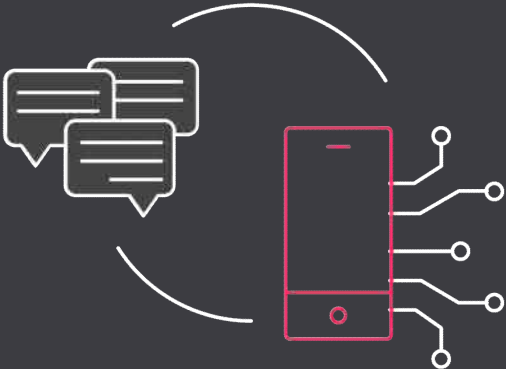
Our world is changing Global trends shaping our business



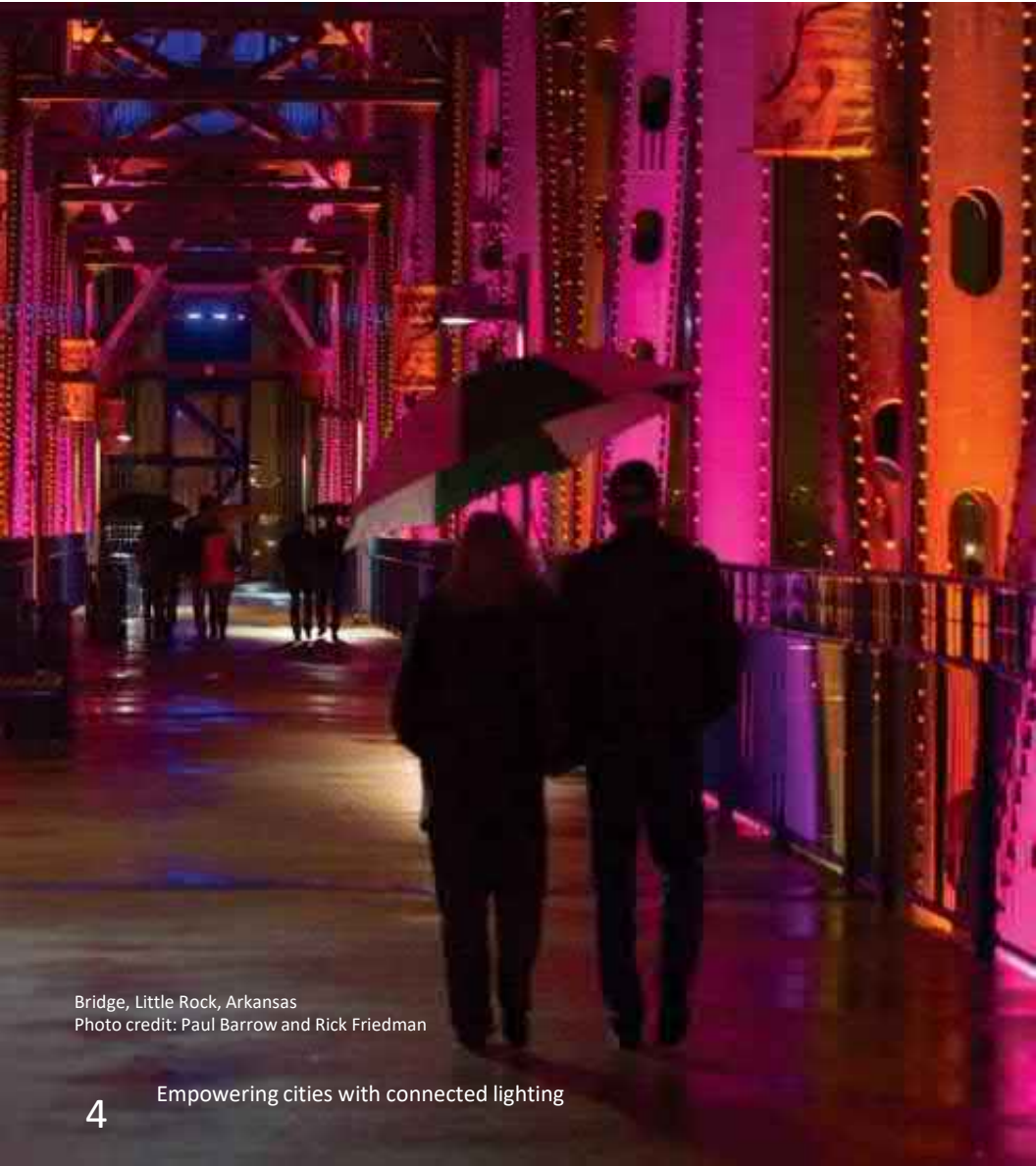
Population growth & urbanization



Resource challenges



Digitization



Bridge, Little Rock, Arkansas
Photo credit: Paul Barrow and Rick Friedman

Population growth & urbanization

Managing a city is a huge juggling act. Administrators are expected to create vibrant, safe public spaces that improve people's quality of life, but at the same time save costs and be more environmentally friendly.

Lighting is one way to ease the pressure. With an energy-efficient infrastructure you can:

- Enjoy immediate savings
- Improve safety
- Create inspiring spaces, day and night
- Enhance 'green credentials'

Facing up to resource constraints

Cities consume **78% of the world's energy** and produce more than 60% of all carbon dioxide.*

But we can change that. We can turn cities into innovative **'sustainability hubs'** and tackle climate change head-on.

A more energy-efficient infrastructure:

- **Reduces carbon emissions**
- **Improves quality of life**
- **Creates a more attractive environment for businesses**

*Source: UN Habitat (United Nations Human Settlements Program)



Embracing the digital paradigm

It's an exciting time in the street-lighting world: things are getting connected, cities are becoming smart.

- Many more things around us will be connected
- Citizens are connected and have at least 1 mobile device if not more and they are taking advantage of the connectivity in their daily lives
- By 2020, street lights will be the primary network infrastructure for 80% of Smart cities
- Wireless carriers need to add 10 to 100x more small cells antenna locations to support 5G networks to enable faster connectivity
- Autonomous driving cars will be a standard mode of transportation

37 Billion things will be connected by 2020



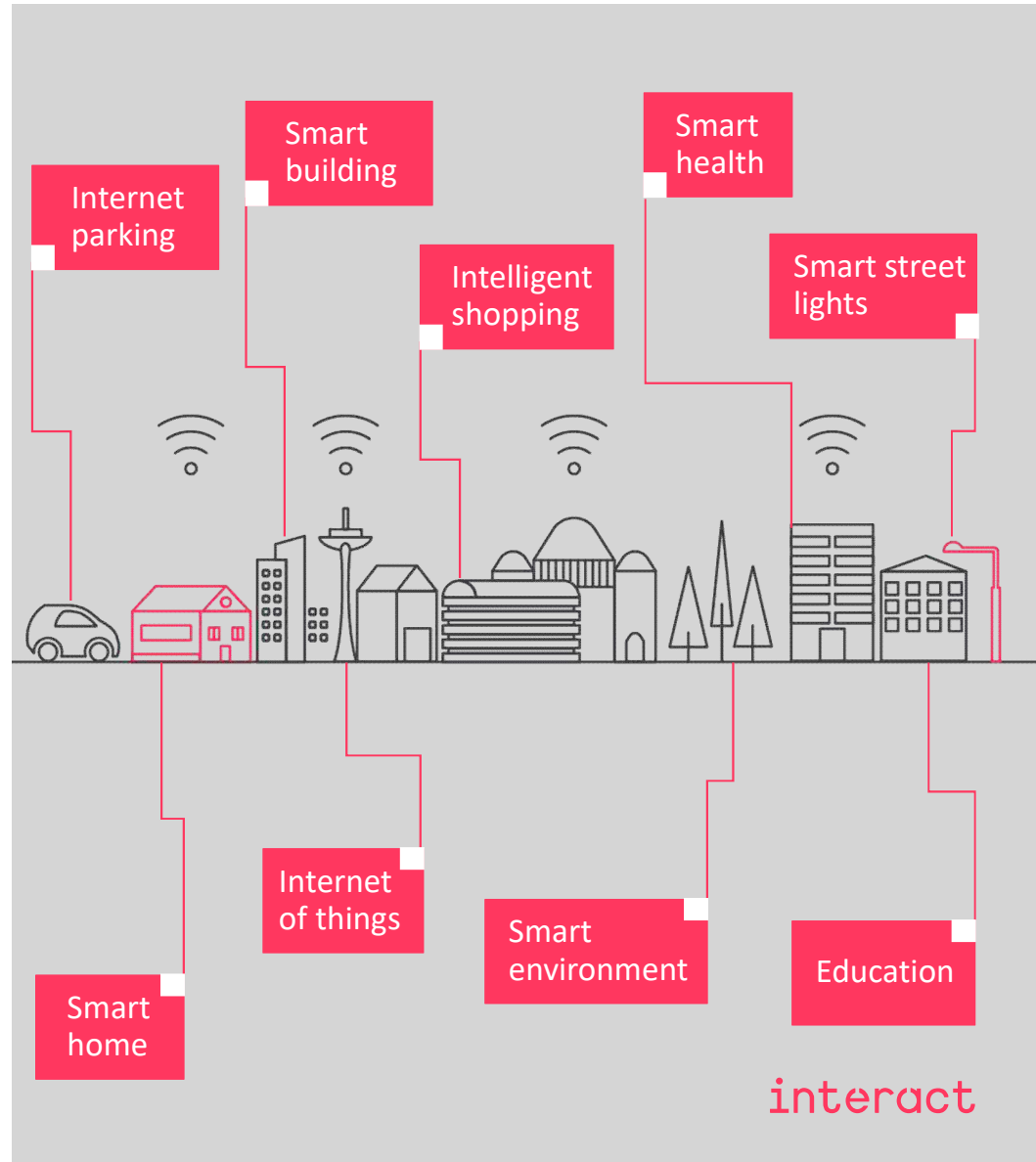
But what is a Smart city?

What's a Smart city for you?

- Optimized energy usage?
- Connected citizens?
- A safer city through intelligent decisions?
- A combination of above or others?

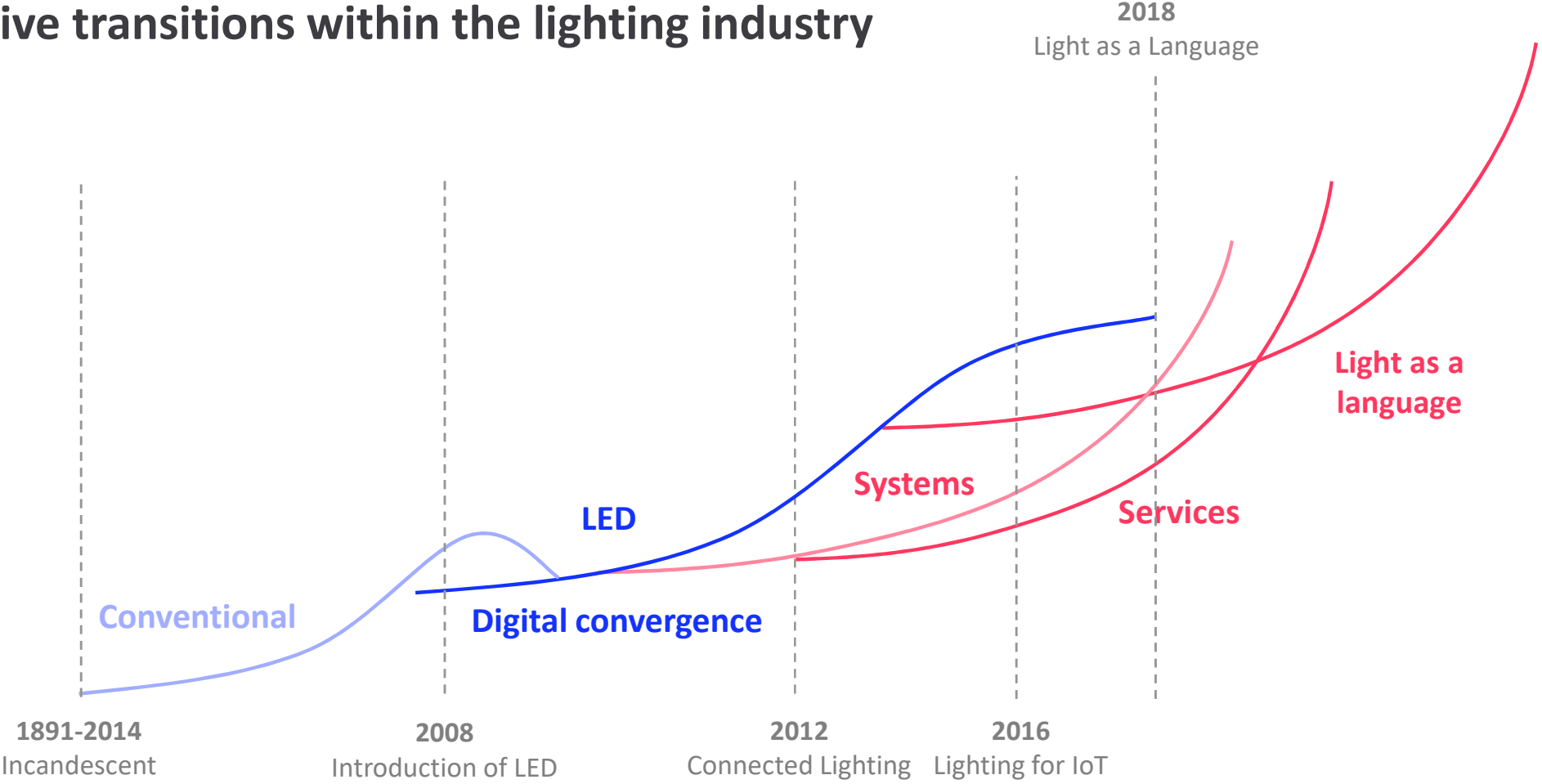
“The term Smart City refers to an urban system aiming at fulfilling efficiency and sustainability criteria with critical domains and application areas. This goal can be achieved by exploiting open and private data (...) in order to make infrastructures and services more accessible and interactive.”

IEEE – multiple authors



Trends in the lighting industry

Five transitions within the lighting industry

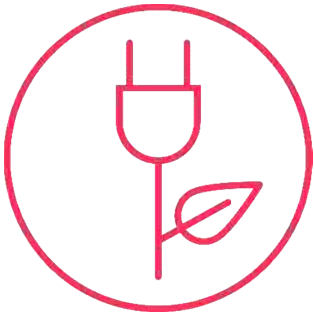


Experience significant energy savings by upgrading to Connected LED lighting

Connect to leverage extended benefits of LED energy savings. The Climate Group's lightsavers trial investigated pilots with LED and smart lighting in 12 major cities. In 15 trials, with over 500 lights and 27 products, significant energy savings were identified.



50-70% energy savings with LED



Up to 80% energy savings when coupled with smart controls

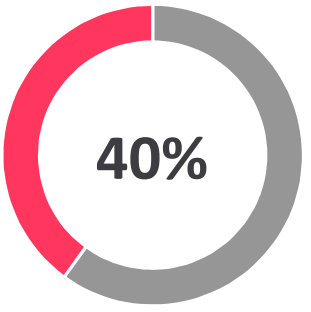
Connectivity situation today



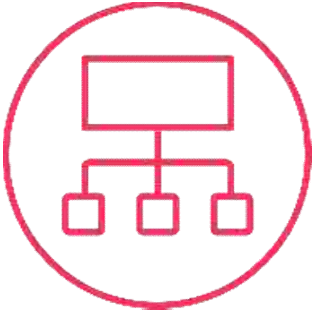
~363
million street
lights worldwide¹



On average, public
lighting is more than
20 years old



Lighting can account for
up to 40% of a city's total
energy consumption²



3% of installed systems
are connected, this is
expected to reach **29%** by
2027¹

¹ Northeast Group, *Global LED and Smart Street Lighting* November 2017
² European PPP Expertise Centre (EPEC), European Commission, *Energy Efficient Street Lighting*, 2013

How connected lighting can help

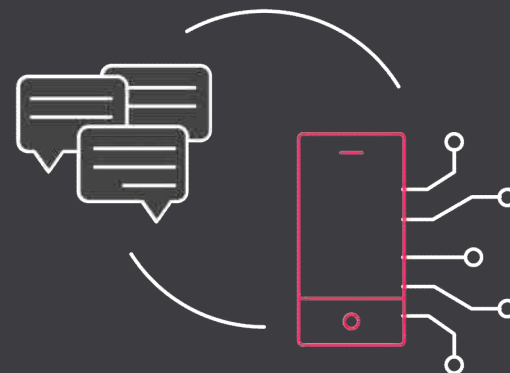
Our world is changing ... See how connected lighting can make a difference



Population growth & urbanization



Resource challenges



Digitization

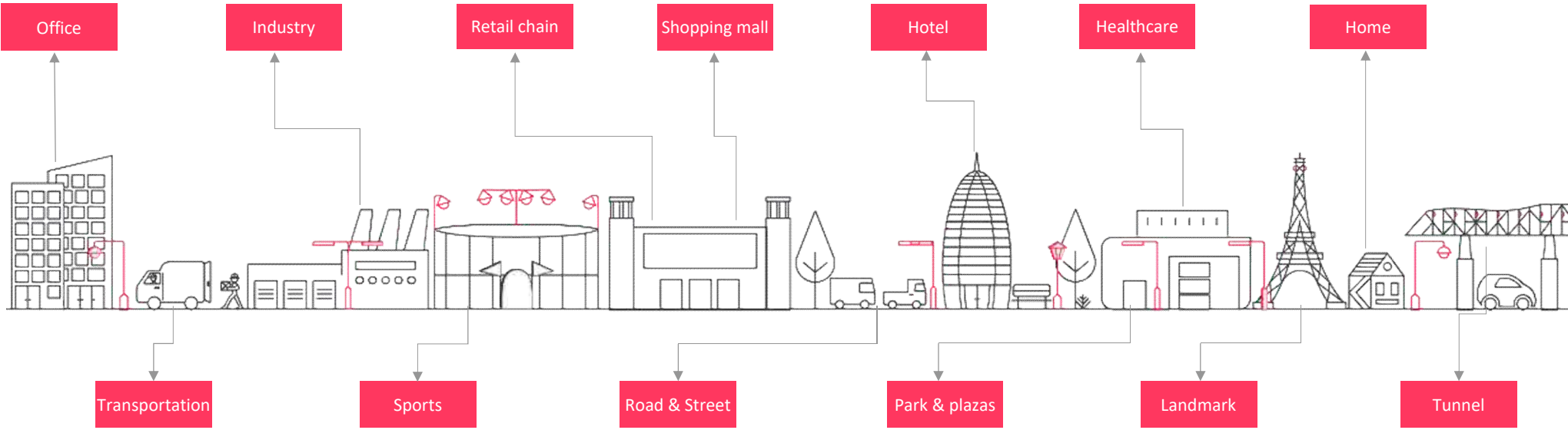
- Right light and safety
- Energy efficiency with performance
- Sustainable resource constraint
- Mobility
- New applications beyond illumination

How do we deliver benefits?

1. Interact IoT Platform

Lighting is everywhere....

The areas we play in....





The connected lighting offer



How do we deliver benefits?

2. Interact City



Interact City

What is it?

Interact City is a connected lighting system and management application that enables you to remotely manage, monitor and control all your city lighting including:

- Roads and streets
 - Pedestrian sidewalks and crossings
 - Bridges
 - Parks and plazas
1. Improve operational efficiency
 2. Broader integration to other applications
 3. Data based proactive services
 4. Support ongoing optimization to save costs and reinvest



Interact City

What are the benefits?

Interact City is the application for all your city's outdoor lighting needs which will improve citizen's life and make the city more sustainable.

It helps you:

- Make people feel safer
- Beautify public spaces
- Engage citizens
- Boost quality of life and civic pride

At the same time, you can:

- Reduce your energy costs
- Run your city more efficiently

And it's ready to facilitate integrations with other systems and software.

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Interact City

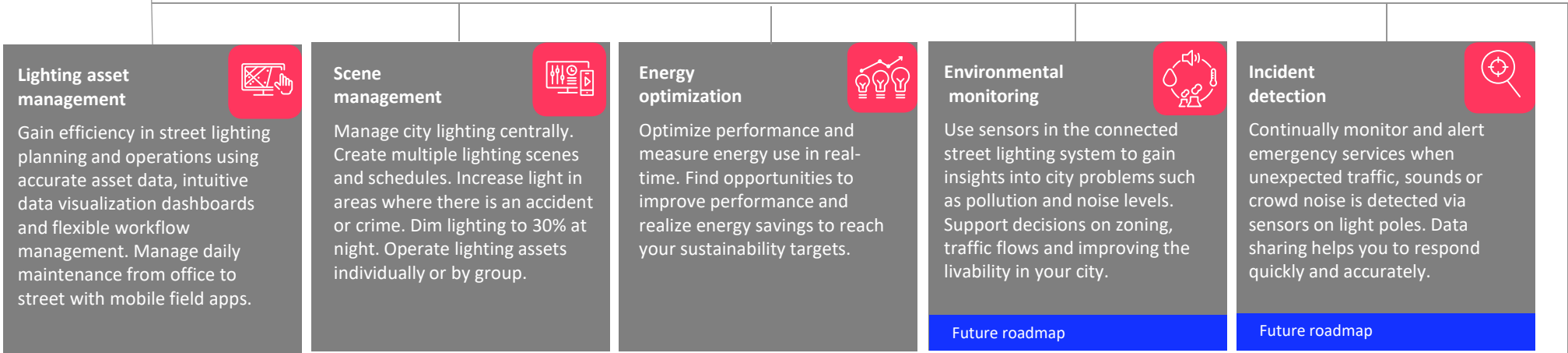
What can it do?

With Interact City, you can:

- Control & Monitor lighting remotely
- Set lighting schedules
- Override schedules manually in case of accidents or crime to increase alertness and support the work of the police
- Identify lighting failures through real time fault notifications
- Support a selection of sensors that collect data on both lighting and non-lighting related information. This data can be used to improve city operations and the quality of life of citizens



Software and hardware building blocks



Open data interface

Interact City uses standardized data interfaces to feed public lighting asset data into city management systems and smart city dashboards. Connect existing Smart city applications with remote lighting management to optimize safety and efficiency. For example; allow a police control room access to your city data and even permission to control some of your city lighting to streamline operations and improve citizen services. Enable access to rich city data sets through open API to encourage innovation from your in-house developer team, other city partner organizations or third-party developers via the Interact Developer Portal.

We make use of open platform

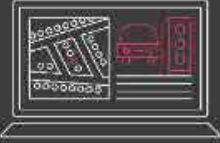
City dashboard/Data analytics

Exchanges information with other city management systems



Smart City applications

Enables information from other systems to interact with the lighting infrastructure via Interact City



Interact City



Connected assets

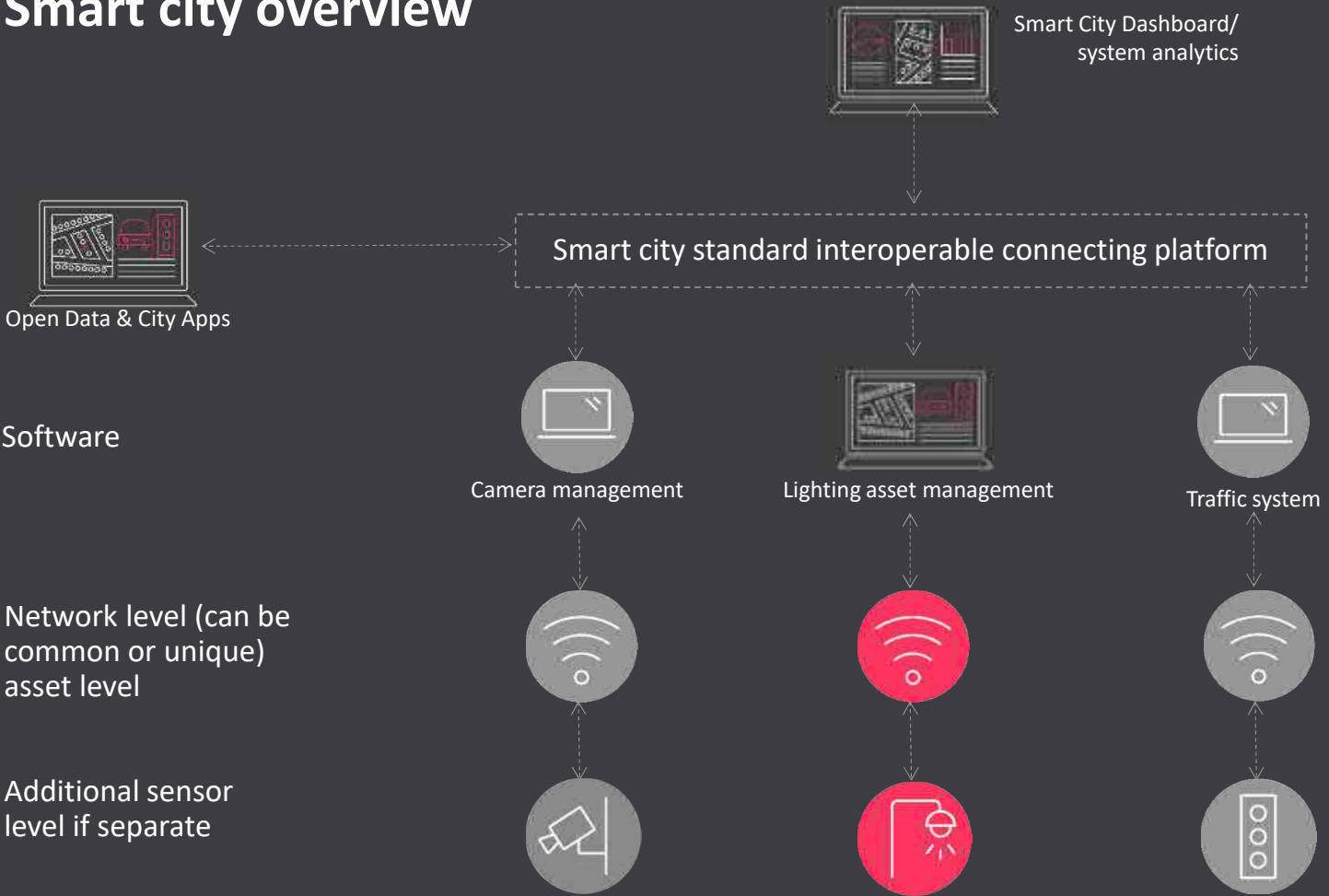


Luminaires



Sensors

Smart city overview



Are you wondering if we can we prove it? Yes, we can!

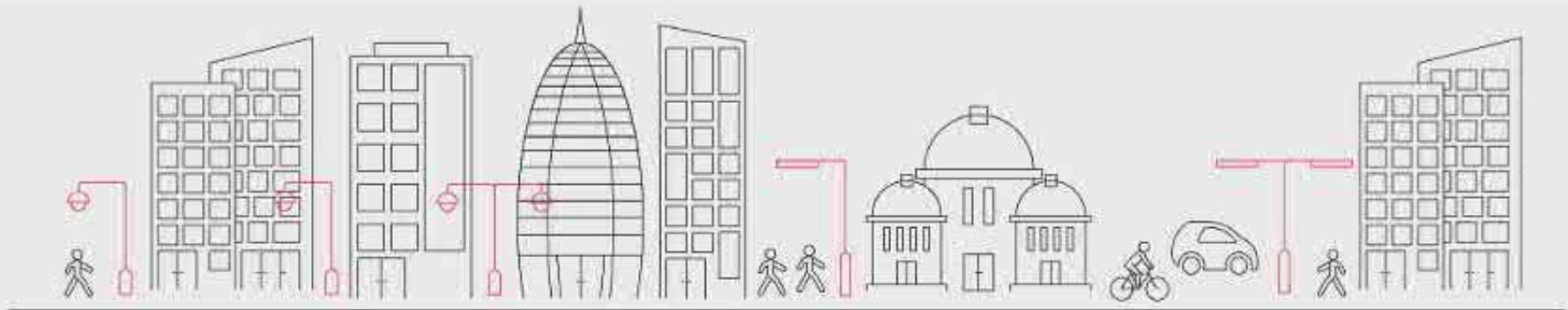
We are lighting,
systems, services
and sensor
specialists

We have tested
and verified our
designs with
over 1,000 city
installations

We use a
wide range of
connectivity
network
technologies

Our OEM
partners are
making Interact
Ready lamps and
luminaires

Just ask us for
details and
review our
case studies



Connected operations, have taken off

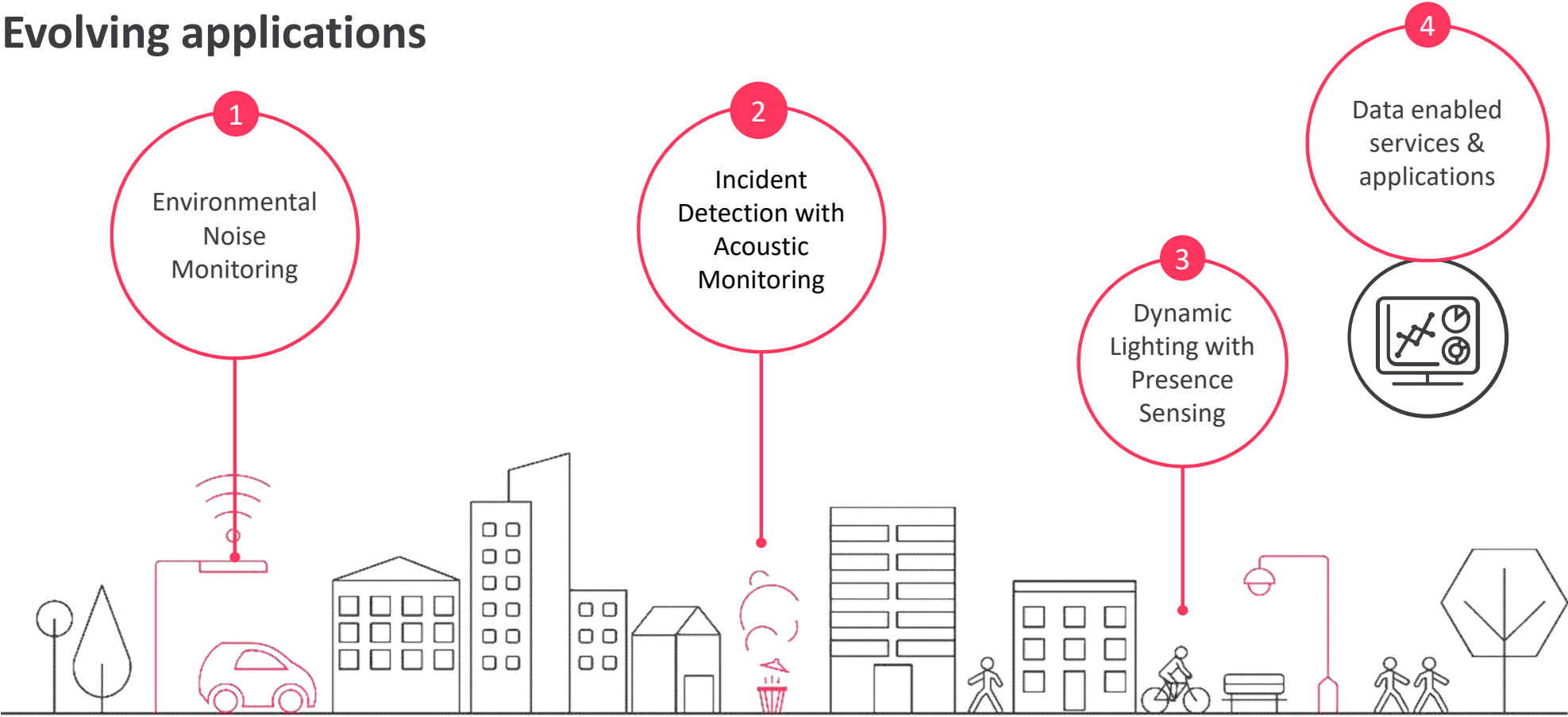
As of today, we have more than 1500+ Customer Project Sites and 1.5 million Light Points connected in 50+ countries.



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Evolving applications

Evolving applications



Blazing the trail to a smart, sustainable future

Los Angeles, California, USA

The vision

Los Angeles city officials wanted to upgrade its lighting to make the city more livable and pedestrian-friendly. They wanted a system that would increase street light uptimes, shorten repair cycles, and improve system monitoring and maintenance, all while minimizing initial and ongoing costs and making the city more sustainable.

The solution

Los Angeles converted more than half of its 215,000 street lights to LED, over 110,000 of which are connected to and managed by Interact City. The software has greatly simplified lighting asset management and helps the city to be more responsive to the needs of its citizens in different locations.

Scene management Lighting asset management Energy optimization

165,000 street lights converted to LED

63% energy savings

48,000 tons of CO₂ emissions saved annually

“The fact that Los Angeles has selected Interact City sends a very positive signal to other cities. It validates connected lighting as a solution that can deliver really substantial benefits.”

Ben Ferrari, Director of Partnerships,
The Climate Group



Environmental monitoring: pilot; Los Angeles, USA

Another application that is growing is the acoustic monitoring of the city...

Generate continuous and dense data on urban noise (sound pressure, spectral composition, dynamics)

Support regulatory compliance and city-wide planning decisions like traffic planning or school placement

Inform and monitor public health initiatives related to environmental conditions

Handle noise nuisance complaints (e.g. local councils, housing associations and environmental health officers)



Air Quality Sensing

Leveraging the lighting infrastructure, measuring air quality attributes with higher granularity generates valuable information to bring Air Quality insights to another level.

For cities

- Urban planning
- Policy assessment and validation
- Pollution control and mitigation
- Nuisance monitoring and complaint handling

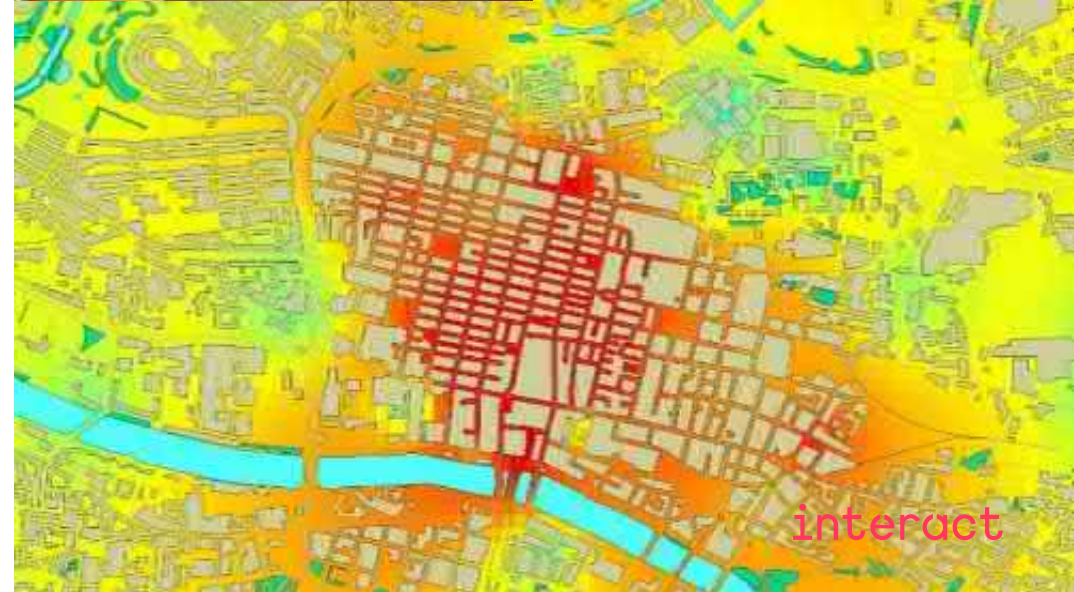
For Citizens

- Personal pollutant exposure reporting
- Personal route and activity planning



The US Environmental Protection Agency (EPA) declared **Air Pollution** as one of the **highest environmental risks** of the **21st century**.

Cost for the OECD is estimated to be a staggering **\$1.7 trillion**.



Facilitating a safer, smarter city

Buenos Aires, Argentina

The vision

With a growing population, Buenos Aires has seen increasing energy consumption and CO2 emissions. Authorities wanted to make the city a safer, smarter, more energy-efficient place to live and work.

The solution

The installation of a high-quality LED street lighting system helped to reduce costs, thanks to Interact City cloud-based lighting management software that drove new efficiencies. Interact City works with SAP HANA to provide city officials with a 360-degree view of data. The solution is scalable, meaning it can adapt to meet the changing needs of the city in the future.

Scene management Lighting asset management Energy optimization

75% of city lighting upgraded:
91,000 new street lights

Significantly reduced CO₂ emissions

50% reduction in operational costs

“In addition to enabling energy savings with LED lighting, Interact City provides our customers with integrated lighting management software that is flexible and sustainable.”

Gustavo Verna, CEO of Philips Argentina



Interact City powers Jakarta's smart transformation

Jakarta, Indonesia

The vision

The project – a significant milestone in Jakarta's ongoing transformation into a smart city – involved upgrading nearly 90,000 street lights with energy-efficient LED lighting connected by Interact City lighting asset management software. The project's timescale was just seven months, with approximately 430 street lights being connected each day.

The solution

The Interact City software installation meant Jakarta could upgrade approximately 50% of its lighting by replacing inefficient mercury-vapor lamps with high quality, energy-efficient LEDs. It was also able to control and monitor its new street lights remotely and generate new insight into the operation and optimization of a key city resource.

The infographic consists of a light gray background with three red icons at the top: a control panel for 'Scene management', a hand pointing at a screen for 'Lighting asset management', and three lightbulbs with an upward arrow for 'Energy optimization'. Below these are three circular icons: a street lamp, a city skyline, and a street lamp with a signal icon. Each icon is accompanied by a text description of its function.

- Scene management**
- Lighting asset management**
- Energy optimization**

Nearly 90,000 connected LED street lights

Supports Jakarta's transformation into a smart city

The world's fastest street lighting retrofit and remote management project to date

“We are convinced that smart connected lighting and Interact City software will help us reduce our energy expenses and improve public services.”

DKI Jakarta, Government Office



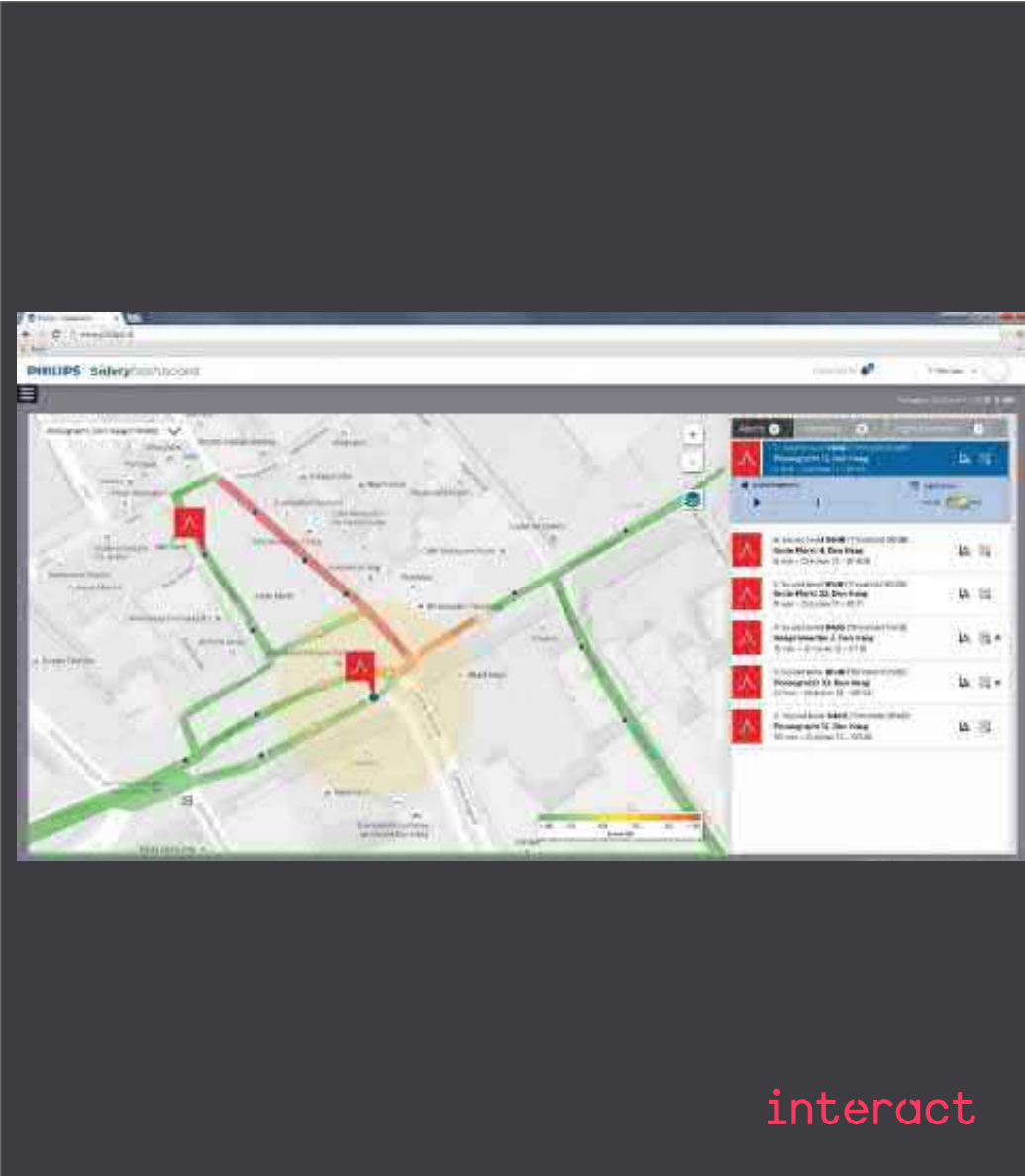
Incident Detection with Acoustic Monitoring - pilot; Rotterdam, NL

Application Examples

Sound data presents a multi-faceted and powerful tool with applications beyond environmental noise analysis and mitigation.

Smart microphones with advanced pattern recognition SW can detect diverse safety-related incidents:

- Aggressive behavior
- Distressed citizens
- Gunshots
- Breaking glass
- Car alarm



Public Safety with Acoustic Monitoring Integration with other systems - pilot; Eindhoven, NL

Collaborate with surveillance camera experts and system integrators

Acoustic monitoring data supports the operation of video surveillance systems by assisting staff to focus on most relevant information.

Make relevant information streams (incidents, sound clips, etc.) accessible via APIs

Application development and integration into existing systems and workflows



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